

MARK KESLER

B I O



Phoenix, Arizona

Mark, brings a wealth of knowledge as our Business Development Manager and a former Emporia State University Graduate. He is an experienced Sales Leader and Business Product Launch Manager in Local, Mid-Market, Franchise, and Enterprise Sales with 15+ years sales & marketing experience as well as 9+ years mid-level management experience. Proven leader in managing and developing high velocity sales forces and large partnerships with big logo companies. Successfully and substantially exceeded revenue goals at every company and industry he was a part of.

A majority of Mark's management experience was gained within commercial business development. Mark builds a great culture with plenty of fun learning and developing leadership skills in high pressure situations. 100% believer that building fun sales environment and a winning culture will lead to incredible success as individuals and a team.

Specialties: Mark believes in the 3 C's In leadership, Compensation plans, Culture, and Consistency. Building high velocity sales teams with fun and dynamic sales cultures! Proven track record of leading teams by creating competitive and winning environments where people love to work and love to win! Mark takes his passion to build bridges between organizations, CPC and students.

Mark is currently an associate pastor at Christ Church of the Valley.

 **CORE PURPOSE CONSULTING**